

Are You Busy?—If so and need some shopping done, just phone or write Jane Stuart, our Expert Shopper. She will gladly make your purchases for you and delivery will be prompt.

LANSBURGH & BROTHER

The August Sale of Bedwear

—with important reductions from our regular prices—starts Monday
Complete details in today's Post

Judging from the Start, August is to be a Month for Unusual Savings

MAKE MISTAKES

Make as many mistakes as you think necessary, but no more. Make mistakes as soon as you can, for while you are making mistakes you are active. But never mourn over mistakes.

Get an empire into your brain, even if you blunder. Build air castles, and then make them real.

It is your mind that makes your body rich in the resources that build your future.

Keep the mind headed upward and onward.

Make mistakes, for this is natural; but do not mourn over them—mend them. Make no more of the same brand.



A Number of Our Finest Georgette Blouses

Have Been Reduced to
\$8.50



Blouses of superior quality georgette, trimmed in real filet, fine nets and valenciennes lace—while others get their attractiveness from elaborateness of hand embroidery and beading.

When you see the blouses—how desirable the styles—how fine the material and how desirable every one is—you will not let this prime opportunity slip by without purchasing one or more. Colors—white, flesh, bisque and gray.

Second Floor—Lansburgh & Brother.

Sun-Rain Parasols

\$6.00

Regular \$8 and \$10 Values

Here is your chance to buy a fine quality plain taffeta, plaid or Dresden silk parasol at less than cost. They are made on 8 and 10 ribbed paragon frames, some with white spoon tips, others black or gilt tips. Some have ring handles, and some leather strap handles. In black, green, purple and taupe.

First Floor—Lansburgh & Brother

Brocade Corsets, Special, \$2.29

A special lot of pink brocade corsets that have been made especially for the slender figure. They are low bust, with elastic top and four hose supporters. Well made and very comfortable.

CORSET SPECIALS—Odd lots of discontinued styles, in Nemo, R & G, Frolaset and Madame Lyr, in fine coutil and pink brocade. Values up to \$8.00, **\$3.95** at

BANDEAUX—Made of good quality pink brocade, in both the buttoned front and back models. 75c value, **59c** at

Third Floor—Lansburgh & Brother

Pure Thread Silk Stockings, \$2.50 Pair

Every pair perfect; full fashioned and properly reinforced for service. The feet and garter tops are of wear-resisting lisle. They come in white, African and black.

Women's Novelty Silk Stockings—These hose are individual and distinctive. There are many unique styles in lace, embroidered and clocked hose, in either glove or thread silk. A wonderful array of the smartest and newest. Pair, **\$3.95 to \$16.50**.

First Floor—Lansburgh & Brother

Women's 16-button Silk Gloves, Pair, \$2.50 and \$3.25

In white and pongee. All perfect with double-tipped fingers. No summer costume is complete without silk gloves.

Kayser's Genuine Chamoisette Gloves—12-button length, in white, pongee, mastic and covert, pair, **\$1.95**

16-button length, in white and pongee only, **\$2.50** pair

First Floor—Lansburgh & Brother

Cunning Rompers for the Toddlers

—are made of gingham and white madras, in beach and bloomer styles; sizes **\$1.50** 1 to 6 years, at

Infants' Socks—White only, cuff top; sizes 4 to 6½. **25c** Special, a pair

Bungalow Dresses—Cunning styles for girls of 6 to 12 years, made of percale, in solid colors and dainty figured effects; slip-on style, with belt and pockets; they are trimmed in contrasting colors. Good value at **\$1.95 and \$2.25**.

Gingham Dresses—For little "Miss 2 to 6"; checked, plaid and solid colors, at **\$1.95, \$2.50 and \$2.95**.

Third Floor—Lansburgh & Brother

We Again Desire to Emphasize That These Are Extraordinary Men's Neglige Shirts

We are Selling at **\$2.29**

There is little to add to the familiar story of this sale that all Washington knows, excepting that we have just unpacked 600 new shirts to sell at this price.

The quality is the same high-grade L. & B. standard that men have bought during the previous offerings.

Each shirt is well made of carefully selected fast-color materials, including printed madras, high count percales and fine cords.

The patterns are new and fresh, and follow the lines of preference expressed by men and young fellows this season.

Just what values they are may be gathered from the fact that this is the fifth sale held this season on shirts of the identical quality. Men buy them readily, once they see them. There is a complete size range, 14 to 17.

Direct Street Entrance to Men's Shop.



Smart New Autumn Hats For Immediate Wear

\$10

Comprising an unequalled assortment of charming styles in the new and popular fall colorings.

The finest quality of Lyons and Panne Velvet has inspired the designers to use nothing but velvet in creating many of the models; others employ glycerined ostrich, oriental ornaments and colored embroidery for garnishment. Combining chic style with quality and value.

Second Floor—Lansburgh & Brother.



Never Have Handsomer Axminster Rugs

Been Offered You at Such a Huge Saving

\$49.25

Buy Our Regular \$56.00 Qualities

These splendid Rugs will improve the appearance of any room. They are rich in color tones and artistic designs, closely woven, deep lustrous pile—large room size, 9x12 feet. Buy NOW—pay a deposit and we will hold them for future delivery.

Ringwalt's Sanitary Felt Base Floor Covering

63c Sq. Yd.

Regular 85c Value

No better felt base floor coverings are made, the patterns are unusually attractive, the colorings good. A particular feature is that it lays flat, and it is easily laid, strictly waterproof, heavy enamel surface.

9x12 Genuine Gold Seal Congoleum Rugs Special, \$14.75

Every rug perfect—and carries "Gold Seal" trade-marks. Offered in five attractive patterns in blue, tan, and wood colors. Note the size—9x12 feet—and then the price, \$14.75. It's the lowest of the season.

Fourth Floor—Lansburgh & Brother.

Vacation Needs for Girls and Misses

Just at this season you are beginning to fit out the young girl for her early fall school days. It is too warm for woolen dresses and too cool for filmy frocks. We are, therefore, listing some durable clothing for the opening of school.

Girls' Dresses, made of good quality gingham, in plaids and stripes as well as some in solid colors. There are a variety of styles from which to choose. In sizes 8 to 14 **\$3.95** years. Special

Smocks for Misses and Children, made of Ramie cloth and beach linen. In white, rose and copen. Very comfortable and easily laundered. Every girl should have several smocks. Sizes 8 to 22, **\$2.50 to \$3.95**.

Middy Blouses, made of Lonsdale jean, in all white or with colored collar and cuffs. May be worn with bloomers to form the gym suit. Comfortable and durable. In sizes 6 to 22 years. Special, **\$1.95 and \$2.50**.

Middy Skirts, in Lonsdale jean, with full plaited skirt and waist. These are for the young girl and may be worn comfortably under the smock or middie blouse. Sizes **\$2.95** 6 to 14 years. Special

Third Floor—Lansburgh & Brother.

Silk Petticoats \$5

The very newest fall styles with silk jersey top and taffeta silk ruffles. Daintily finished with tucks and plaitings. Colors enough for the most fastidious. These are very specially priced.

Third Floor—Lansburgh & Brother

For Nearly 60 Years—"Lansburgh & Brother for Silks"

Beautiful New Silks at Prices Which Sound Like Old Times

—have been recently acquired. These silks are new—those in foremost demand, and their prices, by reason of the market break, are way below the figures quoted earlier in the season.

3,000 Yards \$3.50 All-Silk Crepe de Chine

An exceedingly heavy quality, full 40 inches wide; very desirable for dresses, waists and fine lingerie. Colors are ivory, flesh, pink, turquoise, tan and navy; also black and white.

\$2.19

\$5.50 Black Satin Crepe.

\$3.98

40 inches wide; a superior quality; for evening and street dresses.

\$3.50 Black Satin Duchess.

\$2.49

36 inches wide; heavy weight; rich, lustrous finish. A real value.

\$3.50 Navy Blue Taffeta.

\$2.49

36 inches wide; splendid quality; chiffon finish; dress weight.

\$5.00 White Sport Satin.

\$3.39

40 inches wide; rich, lustrous fiber satin for summer sports wear.

\$2.00 Fine Wash Satin.

\$1.39

36 inches wide; colors, flesh, pink and white; good weight for lingerie.

\$4.50 Black Dress Silks.

\$2.98

Black Charmeuse and Crepe Meteor; 40 inches wide; handsome quality.

\$4.00 Black Chiffon Taffeta

\$2.69

36 inches wide; soft, lustrous quality for dresses or bathing suits.

\$2.00 All-Silk Crepe de Chine.

\$1.39

40 inches wide—good weight, rich lustrous light and dark shades.

Third Floor—Lansburgh & Brother

Colored Wash Goods--

In a Sale of Unusual Value-Giving

Hundreds of yards of colored wash fabrics in colors entirely in keeping with the present-day modes go on sale tomorrow at greatly reduced prices. They are fresh, crisp, new fabrics, bright and pretty. A visit is necessary to convince you of the savings offered.

Our Entire Stock of Novelty Voiles of Printed Voiles of Imported Colored Check Organdie

\$1.50

58c

90c

\$2.00 and \$2.50 Qualities

Your unrestricted choice of every yard of our remaining stock of high-class novelty voiles—printed and woven qualities; light and dark grounds; all cotton and some silk mixed. A large and beautiful range of styles and colors.

75c to \$1.50 Qualities

We are offering a large selection of these crisp, bright, new printed Voiles, in a wide variety of attractive designs, including the popular georgette patterns; the colors include every imaginable shade. These are 38 and 40 inches wide.

Regular \$1.50 Quality

40 inches wide; very fine and sheer, with permanent finish. Transparent quality, in pink, rose, light blue, copen and white. This is the genuine imported Swiss organdie, manufactured to retail at \$1.50 a yard. This lot at 90c.

Colored Cotton Wash Suitings 75c a Yard

34 inches wide; medium and heavy weight—French and Ramie weaves. For sports skirts, coats, etc. Colors—pink, rose, light blue, medium, copen and navy blues, green, brown, khaki, orchid, helio, also black and white. Looks, wears and launders like an all-linen fabric.

Embroidered St. Gall Swiss, \$2.25 a Yard

The very newest of this excellent quality cotton wash fabric for making the better kind of Summer Dresses and Waists. 31 inches wide. Choice of orchid, copen, navy, and black grounds with white dots.

First Floor—Lansburgh & Brother.

45-inch Plain Color Voiles 75c a Yard

A superfine quality, beautifully finished; offered in the most wanted shades—light blue, copen, navy, flesh, pink, coral, nile, reseda, maize, peach, apricot, biscuit, tea rose, helio, orchid, gray, gold, smoke, quaker, nickel, cream, also white and black.

\$1.50 Plain Colored Swiss Organdy \$1.25 a Yard

45 inches wide. A superior, transparent quality with a permanent finish. The color selection includes—pink, blue, flesh, maize, amber, champagne, apricot, nile, coral, copen, orchid, navy, black and white. An exceptional value.

Make it snappy, boys--a combined lot of \$15.00 to \$20.00 Suits \$11.98

—Many of Them With Two Pairs of Trousers

These are real Suits right from our own stocks and actually marked down from \$15.00, \$17.50 and \$20.00—and the idea is to combine a great many partly broken lines and close them out at one price.

The lot includes double-service suits with two pairs of lined knickerbocker trousers, made of serviceable fabrics; also navy blue serge suits in the popular plain back style with removable belt; lined knickerbocker trousers. Also Norfolk Suits of all-wool fabrics such as cassimeres, chevots, tweeds; plain back and box pleated styles. Sizes 8 to 18 years.

This is an opportunity to purchase the Boys' school suits at a remarkable saving.

Fifth Floor—Lansburgh & Brother

